KIM HOBSON

CREATIVE COPYWRITER

2023 Kim Hobson Crafted Copywriting Ltd.

MOTORSPORT MARKETING SERVICES



Hello, I'm Kim, a freelance marketer with over a decade of experience creating and managing content for some of the world's most talked-about brands.

With a focus on motorsports, though I specialise in copywriting and content writing, my skill set covers marketing strategy, SEO, social media, PR and editorial.

Over the years I've gathered skills and know-how to create, strategise and deliver content for diverse digital formats, and worked on-site at race weekends during the F1 and one-make series for Porsche.

Services

Marketing strategy Creative Direction Copywriting Storytelling and editorial Social media Voice/ PR On-site marketing

I previously worked at PR and creative agencies and for a roster of freelance clients that includes BBC, Google, Hotjar, Rosewood Hotels and Mastercard.

MOTORSPORTS & AUTOMOTIVE CLIENTS



CARRERA CUP ASIA



Bitdefender















CASE STUDIES

Bitdefender



FOUNDATIONAL MESSAGING FOR A NEW FI **TEAM PARTNERSHIP.**

Client: Bitdefender X Scuderia Ferrari

Business Goal: Elevate Bitdefender's brand messaging to spotlight its partnership with Scuderia Ferrari.

Services: Marketing Consulting, Social Media Strategy, Content Creation and Copywriting.

Strategy & Implementation: Social media and comms strategy establishing the foundational narrative of partnership. Beyond logos and PR value, we focused on authenticity—this is a partnership rooted in the shared values of excellence and technological innovation.

Content like The Safety Formula micro-series and social media campaigns focused on raising awareness of the partnership and highlighted the parallels between cybersecurity and F1.

Outcome: We kick-started the conversation around Bitdefender's alliance with Scuderia Ferrari, cementing its role as a genuine partner. Working to both brands' guidelines, we maintained a clear message that sets the stage for the partnership going forward.

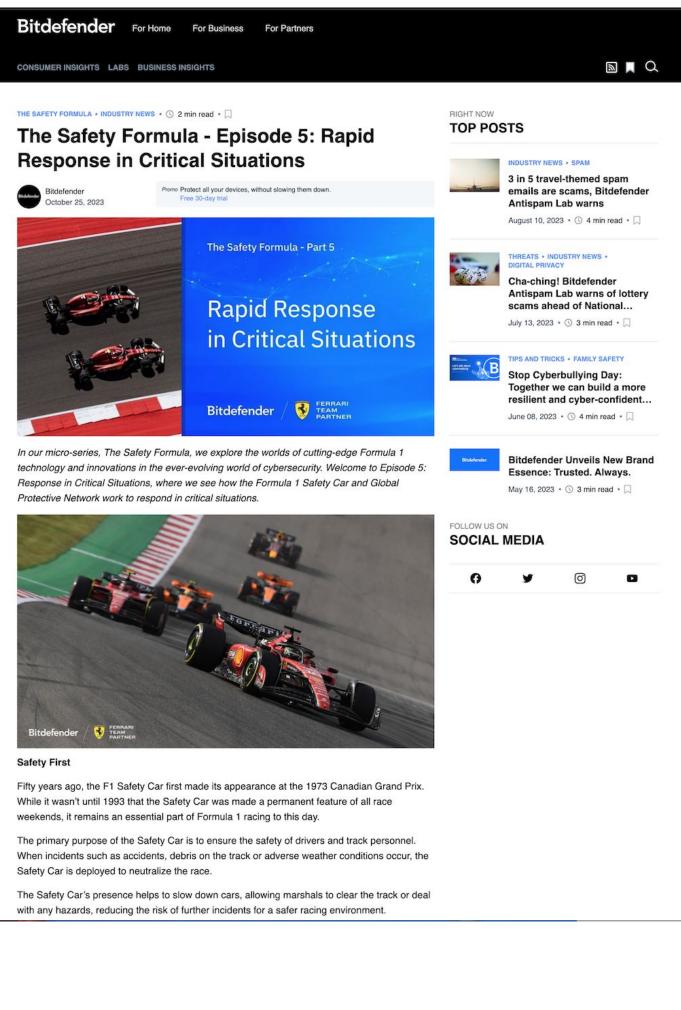
Bitdefender 🤣 @Bitdefender · Oct 17 In the world of F1 and cybersecurity, data and analytics play a huge role in performance. The more you know, the faster you can respond 💪 .

Discover more about critical data and decision-making in Episode 4 of The Safety Formula. 🛃

#Bitdefender B #ScuderiaFerrari







PORSCHE **CARRERA CUP** ASIA



TRACKSIDE COMMS SUPPORT: PORSCHE CARRERA CUP RACING SERIES (inc. F1 Support Races).



Client: Porsche Carrera Cup Racing Series

Business Goal: Enhance brand engagement and excitement for the one-make series, especially during F1 support races.

Services: On-site marketing support at race weekends across the season calendar. Event copywriting, Ssocial media strategy and content and interviews (Porsche Junior drivers).

Strategy & Implementation:

- **Race Season:** Worked with the team to craft a social media and comms strategy with key content pillars for season-long engagement focusing on storytelling.
- **Pre-Race:** Pre-race buildup comms, track/event briefing documents for drivers/VIPs/ photographers etc.
- **On-site:** Live social media updates, coordinated with PR and Porsche team on event collateral like photography, interviews, videos etc.
- **Post-Race:** Race weekend post-mortem and a strategic eye on upcoming races to continually improve comms.















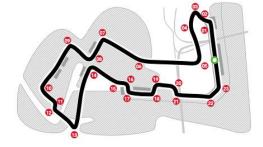








MARINA BAY CIRCU



che Carrera Cup Asia has supported the race ever since. Its inaugur s the 800th in the history of the Formula 1 world championship and to be held at night under floodlight

rack, which runs anti-clockwise and currently features 21 turns and seve t straights, passes several local landmarks including the Singapore Flye preme Court and Parliament. The track also incorporates Esplanade Drive an ndersen Bridge, which was built in 1910

pose-build section of track includes the start/finish area, pits and paddoo n the latter stages of the lap the track passes beneath one of the spectato ndstands. Minor revisions were made to the circuit in 2009, and in 2013 Singapore Sling chicane entional left-hander

Review 2018		
2018 Singapore Formula 1	Grand Prix	
Pole Position	Philip Hamprecht	2:16:258
Winner Race 1	Chris van der Drift	
Pro-Am Winner Race 1	Yuey Tan	
Fastest Lap Race 1	Chris van der Drift	2:16.916



Client: Shell

Business Goal: Enhance the WRC event experience for VIP guests.

Services: Copywriting, creative direction and content writing for bespoke hospitality collateral.

Strategy & Implementation: Developed a range of materials for the season, including invitations, VIP collateral, race and driver guides, and on-site signage, reflecting the brands' premium status and the excitement of rally racing.

Pitched creative concept for an infographic instead of the traditional text-heavy brochures of previous seasons to tell the story of Shell x Hyundai at the WRC.

Outcome: The collateral was well-received and the infographic offered a talking point for VIP event guests. Combining race insights and practical information, collateral helped to boost excitement for the season.

REVVING UP THE RALLY. HOSPITALITY COLLATERAL FOR SHELL X HYUNDAI MOTORSPORT AT THE WRC.







FULL THROTTLE STORYTELLING: FUELING PASSION FOR **PORSCHE MOTORSPORTS.**

Client: Porsche

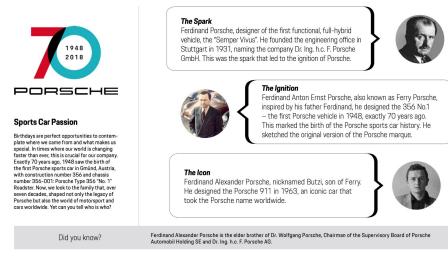
Business Goal: Deepen customer and fan engagement, promote Porsche as a lifestyle brand and enhance loyalty through diverse communications.

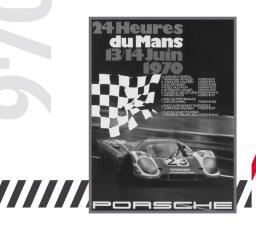
Services: Editorial, storytelling, newsletters, Christophorus magazine articles, and End of Year books.

Strategy & Implementation: Crafted compelling stories around Porsche's motorsport legacy, highlighting events like the 24 Hours of Le Mans and the Carrera Cup Racing Series. Collaborating with the Porsche team on theme, pagination and content for annual books.

Outcome: Content helped elevate the brand's community presence and told stories that reinforced the marque's connection to motorsport, performance and innovation.



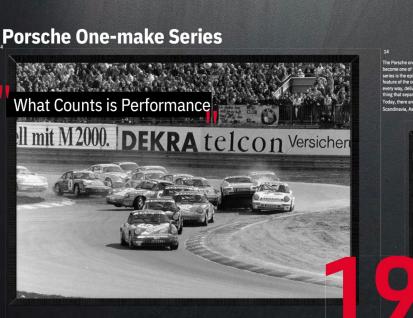




917 KH The First Outright Wit









Porsche Is World Champion Again









IMPACTFUL PR AND MEDIA COMMS FOR JAGUAR LAND ROVER



Client: Jaguar Land Rover

Business Goal: Elevate Jaguar Land Rover's market presence by showcasing its automotive excellence and innovation.

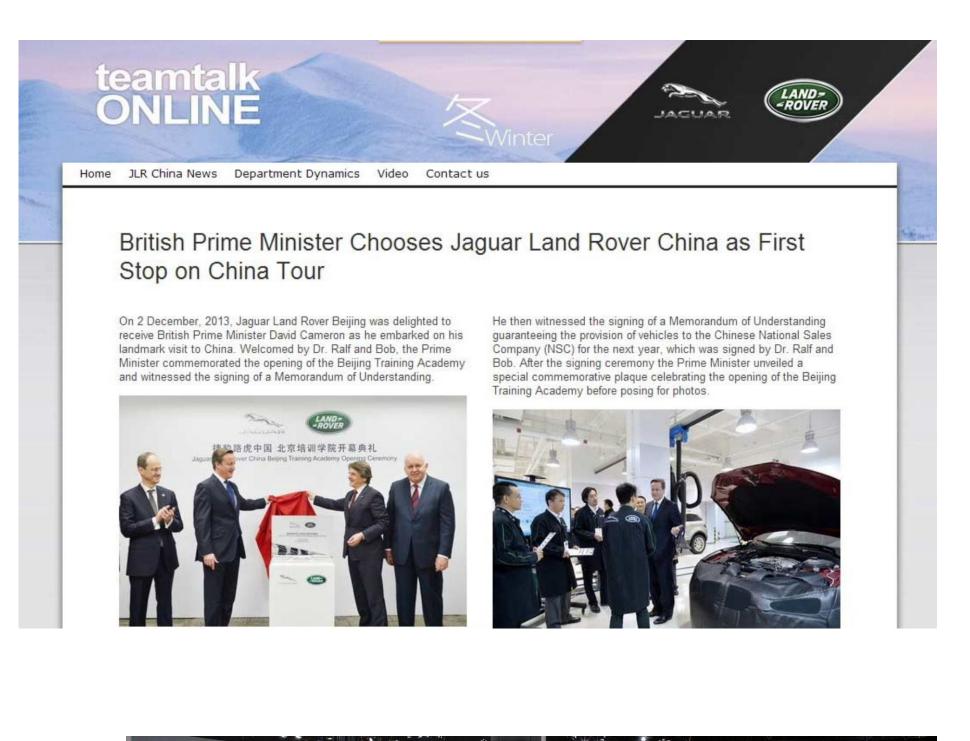
Services: PR strategy and campaigns, media communications at auto shows and C-suite executive messaging (agency Consultant role).

Strategy & Implementation:

- Played key role on H+K team to build a PR strategy/ campaigns spotlighting Jaguar Land Rover through paid and earned media to amplifying PR revenue.
- Offered strategic comms support for the British Prime Minister's visit, aligning the brand with significant national interest moments.
- Comprehensive support at auto shows, boosting the brand's narrative through successful product introductions and executive speeches.

Outcome:

The strategic PR efforts significantly elevated media coverage and public interest, yielding a return on PR investment multiple times over the initial spend. The provision of on-site support at auto shows reinforced he brand narrative in the market.









Thank You

To find out more about how my services can help your team, let's set up a time to chat. :)

You can <u>book a discovery call in</u> <u>my calendar</u> or contact me below:



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